



**CITY OF HOUSTON**  
HCD Purchasing Unit 3200

PO NUMBER MUST APPEAR ON ALL PAYMENT AND  
DELIVERY CORRESPONDENCE

# PURCHASE ORDER

**Vendor Address**  
Vendor Address Number 110907  
HP INC  
3800 QUICK HILL RD BLDG 2 SUITE 100  
AUSTIN TX 78728  
USA

**Mail Invoice to**  
COH HOUSING & COMMUNITY DEV  
FINANCIAL SERVICES SEC, ACCT PAY  
P.O. Box 1562  
HOUSTON TX 77251-1562

**Information**  
**Purchase Order Number/Date** 4500320863-0 / 03/20/2020  
**CoH Vendor Number** 109672  
**Page** 1 of 4  
**Buyer's Name** Norbert Aguilar S49  
**Buyer's Telephone Number** 832-393-8751  
**Buyer's Fax Number** 832-393-8759  
**Buyer's E-mail Address** Norbert.Aguilar@houstontx.gov

CONFIRM RECEIPT AND ACCEPTANCE OF PURCHASE ORDER  
TO BUYER'S E-MAIL ADDRESS

**Shipping Address** HOUSING & COMMUNITY DEVELOPMENT  
PROCUREMENT SERVICES  
2100 TRAVIS, 9TH FLOOR  
HOUSTON TX 77002  
USA

**Terms of payment :** Pay net 30 w/o deduction Currency USD

**Shipping Terms** FOB(Free on board) /DESTINATION

**Our reference:** H29371

**Your reference:** 2020-0110

CITY OF HOUSTON CONTACT: ORSON PATE/(832)-393-0235/Orson.Pate@houstontx.gov  
VENDOR CONTACT: Matthew Martinez/(505) 235-4985/Matthew.martinez@hp.com, Alberto Chaidez/(505) 415-7206/Alberto.chaidez@hp.com & WALTER H. CRINER, JR/713-705-4679/walter2@crinerdaniels.com

DIR CONTRACT: DIR-TSO-2538, EXPIRES 07/03/2018  
REFERENCE QUOTE# 1016543

SUGGESTED RESELLER: CRINER-DANIELS & ASSOCIATES, INC.  
HP LOCATION ID#: 10301612

Item	Quantity	UM	Material # / Description	Unit Cost	Extended Cost
10	2.00	EA	10057799 MICROCOMPUTER, WORKSTATION,Z4G4T,16GB Int. Article No. 20453664052 Release Order against contract 4600015997 Item 00490 Make HP Model 4QS39UC#ABA	1,406.00 / EA	2,812.00
			MICROCOMPUTER, WORKSTATION,Z4 G4		
	Gross Price		1,406.00 USD	1 EA	2,812.00
	<b>Manufacturing Part Number</b>		<b>Manuf.</b>		<b>Manuf. pl. Rev. I</b>
	4QS39UC#ABA				



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PO number/date 4500320863 -0 / 03/20/2020 Page 2 of 4

Item	Quantity	UM	Material # / Description	Unit Cost	Extended Cost
<b>Delivery Date: 04/03/2020</b>					
20	50.00	EA	10055057 MICROCOMPUTER, HP ELITEONE 800 G2 23 Int. Article No. 20453401935 Release Order against contract 4600015997 Item 00490 Make HP Model 8TK62UC#ABA  HP ELITEBOOK. 745 G6	857.00 / EA	42,850.00
	Gross Price		857.00 USD	1 EA 50.000	42,850.00
<b>Delivery Date: 04/03/2020</b>					
30	55.00	EA	10056410 DOCKING STATION, ADVANCED WIRELESS, 8.5 Your material Number: 10055057 Int. Article No. 20468742307 Release Order against contract 4600015997 Item 00570 Make HP Model D9Y32UT#ABA  ULTRASLIM DOCKING STATION	109.00 / EA	5,995.00
	Gross Price		109.00 USD	1 EA 55.000	5,995.00
<b>Delivery Date: 04/03/2020</b>					
40	100.00	EA	10057840 MONITOR, LED, 23.8" Int. Article No. 20460350901 Release Order against contract 4600015997 Item 00540 Make HP Model 1FH46AA#ABA  ELITEDISPLAY E233, MONITORS 23 IN	152.98 / EA	15,298.00
	Gross Price		152.98 USD	1 EA 100.000	15,298.00
<b>Delivery Date: 04/03/2020</b>					
50	50.00	EA	10014588 MICROCOMPUTER, HARDWARE Int. Article No. 20453408559 Release Order against contract 4600015997 Item 00490 Make HP Model T6L04UT#ABA	38.50 / EA	1,925.00



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# PURCHASE ORDER

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Item	Quantity	UM	Material # / Description	Unit Cost	Extended Cost
			SLIM WIRELESS KEYBOARD AND MOUSE		
	Gross Price		38.50 USD	1 EA	50.000 1,925.00
			<b>Delivery Date: 04/03/2020</b>		
60	2.00	EA	10056105 MEMORY, DDR4, 16GB, DIM 288-PIN	117.81 / EA	235.62
			Int. Article No. 20416399754 Release Order against contract 4600015997 Item 00320 Make HP Model 7ZZ65AT		
			MODULES, MEMORY, UDIMM NECC, DDR4 2933, 1x16GB		
	Gross Price		117.81 USD	1 EA	2.000 235.62
			<b>Manufacturing Part Number</b> HP 805349-B21	<b>Manuf.</b>	<b>Manuf. pl. Rev. I</b>
			<b>Delivery Date: 04/03/2020</b>		
70	50.00	EA	10048846 MEMORY, DIMM, HP 8GB, DESKTOP	140.00 / EA	7,000.00
			Int. Article No. 20416399119 Release Order against contract 4600015997 Item 00320 Make HP Model 4VN06UT#ABA		
			MODULES, MEMORY, 8GB, 2666 MHz DDR4		
	Gross Price		140.00 USD	1 EA	50.000 7,000.00
			<b>Delivery Date: 04/03/2020</b>		
80	15.00	EA	10052630 ADAPTER, DISPLAYPORT TO VGA, MINI, BLACK	10.45 / EA	156.75
			Int. Article No. 20454040716 Release Order against contract 4600015997 Item 00500 Make HP Model F3W43AA		
			ADAPTER, DISPLAYPORT TO HDMI 1.4		
	Gross Price		10.45 USD	1 EA	15.000 156.75
			<b>Delivery Date: 04/03/2020</b>		



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DELIVERY CORRESPONDENCE

# PURCHASE ORDER

PO number/date 4500320863 -0 / 03/20/2020 Page 4 of 4

Item	Quantity	UM	Material # / Description	Unit Cost	Extended Cost
90	5.00	EA	10056051 CASE, PROFESSIONAL TOP LD,15.6", 39.62CM Int. Article No. 20454051275 Release Order against contract 4600015997 Item 00500 Make HP Model 2SC67AA	29.00 / EA	145.00
			CASE, BUSINESS BACKPACK		
	Gross Price		29.00 USD	1 EA	5.000 145.00
			<b>Delivery Date: 04/03/2020</b>		
<b>Total ****</b>				<b>USD</b>	<b>76,417.37</b>

**The Terms and Conditions specified on <http://purchasing.houstontx.gov> will apply.**

I hereby certify a certificate of the necessity of this expenditure is on file in this department.

I hereby certify that the expenditure for the above goods has been duly authorized and appropriated and that sufficient funds are available to liquidate same.

*Sylvester Turner*

*Jimmy Acton*

*Cliff Brown*

Mayor

Chief Procurement Officer

Controller

PR 10272156



PROCUREMENT REQUEST FORM



Note: The Procurement Request form is to solicit quotes through an informal (Small Purchase) bid process for purchasing transactions \$100,000 or less using Federal Funds (2 CFR 200.318) and \$3,000 to 49,000 using non-Federal funds (COH AP 5-8, Executive Order 1.14). Signature of this document is still required.  
\* Required Fields (must be completed)

Description of Purchase *	HP Order for HCD Dept	HCDD Division: *	Support Services
Deadline Date of Request: *	2/14/2020	Purchase Type: *	Computer
Requester Name: *	Pate, Orson - IT	Created:	2/7/2020
Requester Phone Number: *	832.393.0235		

Brief Description of Scope of Work for Goods/Services:  
Due to increased demand for Disaster Recovery program initiatives and personnel hiring, HCD Department needs to procure additional HP hardware equipment to meet current and future demands.

Quantity	Model
2	Z4 G4 WORKSTATION
50	EliteBook 745 G6
55	UltraSlim Dock
100	EliteDisplay E233
50	Slim Wireless KB and Mouse
2	16 GB memory for Z4 G4 Workstation
50	8 GB memory for EliteBook 745 G6
15	DisplayPort to HDMI 1.4 Adapter
5	Business Backpack

Note: Please allow a minimum of three (3) days for bid responses.

FINANCE USE ONLY	PROCUREMENT USE ONLY
Fund Number: 5030	Status: Pending
Funding Source: DR-HARVEY	Purchase Order No#:
Cost Center: 3200030003	Name of Vendor: HPI Criner D.
G/L Account: 511043	Date Processed:
Business Area: 3200	Date Received:
Internal Order: AP3200077-19	Total Amount: \$76,417.37
BFY: FY2020	Procurement Staff: Bunny Anita
Grant: 32000077-2019	Priority:
Funds Reservation:	Notify Department:
Funds Approval Mgr:	Notify Department:

Justification of Need for Goods/Services	Procurement Notes:
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Requestors Signature: <i>[Signature]</i> Date: 2/7/20	Supervising Manager (Purchase under \$5,000) Manager: _____ Date: _____
Buyer's Signature: <i>[Signature]</i> Date: 2/10/20	Funds Approval Signature: <i>[Signature]</i> Date: 1/11/2020
Procurement DPU Signature: <i>[Signature]</i> Date: 2/13/2020	(Purchase over \$5,000) CFO Signature: _____ Date: _____



**CRINER-DANIELS & ASSOCIATES, INC.**  
*A Total Computer Services Company*



**COVER LETTER**

**HP Reseller Agent for the attached quote:**

**HP AGENT ID# 10301612**

**Quoted by: Walter H. Criner, Jr.**

**Criner-Daniels & Associates, Inc.**

**1776 Yorktown, ste. 525**

**Houston, TX 77056**

**713-705-4679**

**Walter2@crinerdaniels.com**



*Miss*  
*HP Dealer ID #*  
*10301612*

Page 1 of 5  
Contract Number: DIR-T50-4159-  
4600013088  
HP PROPRIETARY INFORMATION FOR  
CUSTOMER USE ONLY. DO NOT SHARE

February 11, 2020

City of Houston  
901 BAGBY  
HOUSTON, TX 77002-0000

Dear John Gray,

Thank you for your recent interest in HP Public Sector Sales. Attached is the price quotation you requested.

Please reference this contract: DIR-T50-4159-4600013088 when placing this order. The terms and conditions of this contract will apply to any order placed as a result of this inquiry; no other terms or conditions shall apply.

If you should have questions regarding this quotation or need any other assistance, please contact your Inside Account Representative

All Purchase Orders need to be made out to HP Inc. or HP with the Ordering address referenced below.

The Purchase Order should include the Contract Number in the body of the Purchase Order. Please also be sure to include a copy of the quote, email address, the ship to location or drop ship locations, delivery date requirements and any other special information and if applicable, the HP Authorized Reseller Agent name or authorization number for the HP Agent providing you with support.

Orders should be either Faxed to 800-825-2329, emailed to [PSOrderProcessing@hp.com](mailto:PSOrderProcessing@hp.com).

If you are faxing or emailing this order a sample Purchase Order Document can be downloaded that gives guidance on what is required to place an order with HP. [Click here to download the sample Purchase Order](#)

**Ordering address:**  
HP INC.  
Attn: Public Sector Sales  
3800 Quick Hill Road  
Bldg 2, Suite 100  
Austin, TX 78728



# HCD Quote

Created by	Walter Criner	Quote number	1016543
Partner agent	10301612	Created on	February 11, 2020
Quote total	USD \$76,417.37	Expires on	February 25, 2020

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## Order Information

Email notification	walter2@crinerdaniels.com	Email notification comments	
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### Purchaser contact information

Bunny Arita, Bunny.Arita@houstontx.gov, 832-394-6123,

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Payment method	Purchase Order
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## Billing information

### Billing address

Company	City of Houston	Attention to	
Address line 1	901 BAGBY	Email	
Address line 2		Phone	7138370311
Address line 3		Fax	
City	HOUSTON		
State/Province	Texas		
Zip/postal code	77002-0000		
Country	US		





Invoice instructions

Shipping information

Shipping address

Company	Housing & Comm. Development	Attention to Email	Bunny Arita Bunny. Arita@houstontx.gov
Address line 1	2100 Travis, 9thFloor	Phone	832-394-6123
Address line 2		Fax	
Address line 3			
City	Houston		
State/Province	Texas		
Zip/Postal code	77002		
Country	US		

Shipping options

Shipping instructions

Requested delivery  
date

Shipping method

Quote Summary

Product	Product number	MFG#:	Qty	Unit Price	Total Price
HP Z4 G4 Workstation U.S. - English localization	4QS39UC#ABA		2	USD \$1,406.00	USD \$2,812.00
HP EliteBook 745 G6 Notebook PC U.S. - English localization	8TK62UC#ABA		50	USD \$857.00	USD \$42,850.00
HP UltraSlim Docking Station U.S. - English localization	D9Y32UT#ABA		55	USD \$109.00 <del>USD 206.91</del>	USD \$5,995.00



Special price  
valid until 11/30  
/2020

HP EliteDisplay E233 23-inch Monitor U.S. - English localization	1FH46AA#ABA	100	USD \$152.98	USD \$15,298.00
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HP Slim Wireless Keyboard and Mouse U.S. - English localization	T6L04UT#ABA	50	USD \$38.50 <del>USD 48.51</del>	USD \$1,925.00
Special price valid until 11/30 /2020				

HP 16GB (1x16GB) DDR4 2933 UDIMM NECC Memory	7ZZ65AT	2	USD \$117.81	USD \$235.62
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HP 8 GB 2666 MHz DDR4 Memory U.S. - English localization	4VN06UT#ABA	50	USD \$140.00	USD \$7,000.00
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HP DisplayPort to HDMI 1.4 Adapter	F3W43AA	15	USD \$10.45 <del>USD 18.75</del>	USD \$156.75
Special price valid until 11/30 /2020				

HP 17.3 Business Backpack	2SC67AA	5	USD \$29.00 <del>USD 36.75</del>	USD \$145.00
Special price valid until 11/30 /2020				

Special pricing code  
42632642

Subtotal	USD \$76,417.37
Estimated Tax	USD \$0.00
<b>Total</b>	<b>USD \$76,417.37</b>



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Contract Number: DIR-TSO-4159-  
4600013088

HP PROPRIETARY INFORMATION FOR  
CUSTOMER USE ONLY. DO NOT SHARE



**City of Houston**  
**Finance - Strategic Procurement Division**

**Request to Purchase from Cooperative/Interlocal**

<b>General Information</b>	Date: 02/18/2020
Unit/Department: Housing & Community Development	Phone No. 832.393.0235
Contact Name: Orson Pate	email orson.pate@houstontx.gov

<b>Vendor Information</b>	Requisition No.
Name: HP, Inc.	Purchase Order No. <b>102172156</b>
Address: Att: Public Sector Sales 3800 Quick Hill Road Bldg 2, Suite 100 Austin, TX 78728	Contract No. <b>DIR-TSO-4159-4600 013088</b>

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered. Attach documents/information as appropriate.																		
Product	Product number	MFG#:	Qty	Unit Price	Total Price													
HP Z4 G4 Workstation U.S. - English localization	AQ539UC#ABA		2	USD \$1,406.00	USD \$2,812.00													
HP EliteBook 745 G6 Notebook PC U.S. - English localization	BTX62UC#ABA		50	USD \$857.00	USD \$42,850.00													
HP UltraSlim Docking Station U.S. - English localization	D9Y32UTHABA		55	USD \$109.00	USD \$5,995.00													
<table border="0" style="width: 100%;"> <tr> <td>Special pricing code</td> <td>Subtotal</td> <td>USD \$76,817.37</td> </tr> <tr> <td>41632542</td> <td>Estimated Tax</td> <td>USD \$600</td> </tr> <tr> <td></td> <td><b>Total</b></td> <td><b>USD \$76,817.37</b></td> </tr> </table>										Special pricing code	Subtotal	USD \$76,817.37	41632542	Estimated Tax	USD \$600		<b>Total</b>	<b>USD \$76,817.37</b>
Special pricing code	Subtotal	USD \$76,817.37																
41632542	Estimated Tax	USD \$600																
	<b>Total</b>	<b>USD \$76,817.37</b>																

**Type of Request.** Please select one of the options below.

Interlocal Name of Government Entity \_\_\_\_\_

Cooperative Name of Coop. Org. \_\_\_\_\_

Reason: Attach back up information as appropriate

Competitive Price

One-time Need

Other, explain why benefit to the city: COH Housing and Community Development Dept has need

Due to increased staffing of HCD DR division related to Harvey, implementation of the IMS Dynamics application and required reporting of critical financial data to HCD Executive management, HCD IT, DR and FIN divisions have need to purchase additional HP Computer hardware for processing and production management purposes.

<b>Department Recommendation</b>	
Requestor: <i>Orson Pate</i>	Date: <u>2/18/20</u>
Department Director: <i>Keith W. Bynum</i>	Date: <u>2/18/2020</u>

<b>Chief Procurement Officer's Approval</b>	
Signature: _____	Date: _____

**Arita, Bunny - HCD**

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**From:** Adams, Jerry - FIN  
**Sent:** Friday, February 21, 2020 8:25 AM  
**To:** Shah, Ketan - FIN  
**Subject:** FW: HPPR10272156COOP.PDF - DIR  
**Attachments:** HPPR10272156COOP.PDF

Approved

**From:** Shah, Ketan - FIN <Ketan.Shah@houstontx.gov>  
**Sent:** Thursday, February 20, 2020 10:55 AM  
**To:** Adams, Jerry - FIN <Jerry.Adams@houstontx.gov>  
**Subject:** FW: HPPR10272156COOP.PDF - DIR

Jerry

Vendor: HP

Current DIR Purchase requirement: \$76,417.37

Cooperative/interlocal Contract: DIR - 4600015218

Remark: PR 10272156 – line 20

Code	Description	Processor	Stat..
R1	Cost Center Approval	MARY OWENS	✓
R2	Grants Mgr Approval	MARY OWENS	✓
R3	Dept IT Approval	XIA XIAO	✓
R5	Division Approval	TYWANA RHONE	✓
R6	DPU Approval	TYWANA RHONE	✓
R7	ITD Advocate Approval	XIA XIAO	✓

For your review and approval please.

Ketan

**From:** Arita, Bunny - HCD <Bunny.Arita@houstontx.gov>  
**Sent:** Wednesday, February 19, 2020 9:24 AM  
**To:** Shah, Ketan - FIN <Ketan.Shah@houstontx.gov>  
**Subject:** HPPR10272156COOP.PDF

Good morning Ketan,

Here goes another Coop Justification Form for CPO approval.

Thanks,



[CORPORATION CONTINUED]

LIST ALL OFFICERS OF THE CORPORATION (IF NONE STATE NONE")

Name _____ Officer	See Attached Executive Team _____	Address _____
Name _____ Officer	_____	Address _____
Name _____ Officer	_____	Address _____

LIST ALL INDIVIDUALS OWNING 10% OR MORE OF OUTSTANDING SHARES OF STOCK OF THE CORPORATION (IF NONE STATE "NONE")

Name _____	None as of HP Inc.'s 2019 Proxy Statement.	Address _____
Name _____	_____	Address _____
Name _____	_____	Address _____

I certify that I am duly authorized to submit this list on behalf of the firm, that I am associated with the firm in the capacity noted below and that I have personal knowledge of the accuracy of the information provided herein.

*Catherine Bingham*

Preparer's Signature

Catherine Bingham

Printed Name

Contracts Administrator

Title

Note: This list constitutes a government record as defined by § 37.01 of the Texas Penal Code.

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# HP Inc. Board of Directors

HP's Board of Directors consists of the following members.

**Dion Weisler**  
*Director since 2015*

Mr. Weisler has been appointed President, Chief Executive Officer, and Director of HP, Inc., effective as of November 1, 2015. Previously, he served at HP as Executive Vice President of the Printing and Personal Systems Group from June 2013 to November 2015 and as Senior Vice President and Managing Director, Printing and Personal Systems, Asia Pacific and Japan from January 2012 to June 2013. Prior to joining HP, he was Vice President and Chief Operating Officer of the Product and Mobile Internet Digital Home Groups at Lenovo Group Ltd., a technology company, from January 2008 to December 2011. Mr. Weisler currently serves on the board of Thermo Fisher Scientific Inc.



**Aida Alvarez**  
*Director since 2016*

Aida Alvarez has had a successful career as a journalist, investment banker, and public servant. She was the first Latino woman to hold a U.S. cabinet-level position as the administrator of the Small Business Administration during Bill Clinton's presidency. Alvarez entered the Clinton administration as the first director of the Office of Federal Housing Enterprise Oversight. She also has more than a decade of experience in corporate finance, working as a vice president of Public Finance for both Bear Stearns and First Boston. Prior to this, she served as vice president Public Affairs of the New York City Health and Hospitals. Alvarez began her career as a reporter for the New York Post. She previously served on boards including Walmart, PacifiCare (United Health), MUFJ Union Bank and the Diversity Advisory Board for Deloitte & Touche. She currently serves on the board of K12 Inc. and Oportun Financial Corporation, chairs the Latino Community Foundation of San Francisco, serves on the board of the San Francisco Symphony and is a commissioner for the Smithsonian American Art Museum. She holds a Bachelor of Arts degree from Harvard College, and honorary doctorates from Bethany College, Iona College, Mercy College and the Inter-American University of Puerto Rico.



**Shumeet Banerji**  
*Director since 2011*

Mr. Banerji is a co-founder and partner of Condorcet, LP, an advisory and investment firm, which specializes in developing early-stage companies. Previously, Mr. Banerji served as a senior partner at Booz & Company, a consulting company, from May 2012 until his retirement in March 2013. From July 2008 to May 2012, Mr. Banerji also served as Chief Executive Officer of Booz & Company. Prior to that, Mr. Banerji served in multiple roles at Booz Allen Hamilton, a consulting company and predecessor to Booz & Company, while based in offices in North America, Asia, and Europe, including President of the Worldwide Commercial Business from February 2008 to July 2008, Managing Director, Europe from 2007 to 2008, and Managing Director, United Kingdom from 2003 to 2007. Earlier in his career, Mr. Banerji was a member of the faculty at the University of Chicago Graduate School of Business. Mr. Banerji is also a director of Innocoll AG and several private and non-US companies.





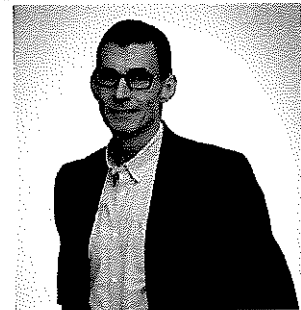
**Robert R. Bennett**  
*Director since 2013*

Mr. Bennett has served as Managing Director of Hilltop Investments, LLC, a private investment company, since 2005. Previously, Mr. Bennett served as President of Discovery Holding Company, a media and entertainment company, from 2005 to September 2008. Mr. Bennett also previously served as President and Chief Executive Officer of Liberty Media Corporation (now Liberty Interactive Corporation), a video and online commerce company. Prior to his tenure at Liberty Media, Mr. Bennett worked with Tele Communications, Inc. and The Bank of New York. Mr. Bennett currently serves as a director of Discovery Communications, Inc. and Liberty Media Corporation. Mr. Bennett has previously served as a director of Sprint Corporation, Demand Media, Inc., Discovery Holding Company, Liberty Interactive Corporation, and Sprint Nextel Corporation.



**Chip Bergh**  
*Director since 2015*  
*Board Chair since 2017*

Chip Bergh was named Board Chair in July 2017. He previously served as Lead Independent Director of the Board since March 2017 and joined the Board in 2015. Mr. Bergh has served as the President and Chief Executive Officer of Levi Strauss & Co., a clothing company, since September 2011. Previously, Mr. Bergh served as Group President of Special Assignment at The Procter & Gamble Co., a consumer goods company, from 2009 to September 2011. From 2009 to September 2011, Mr. Bergh served as Group President, Global Male Grooming, for Procter & Gamble, which he joined in 1983. In 28 years at Procter and Gamble, Mr. Bergh held a variety of executive roles, including managing business in multiple regions worldwide. Mr. Bergh previously served as a director of VF Corporation, an apparel company.



**Stacy Brown-Philpot**  
*Director since 2015*

Stacy Brown-Philpot has served as the Chief Operating Officer for TaskRabbit, an online labor interface company, since April 2016. She previously served as the Chief Operating Officer for TaskRabbit from January 2013 to April 2016. From May 2012 to December 2012, Ms. Brown-Philpot served as Entrepreneur-in-Residence at Google Ventures, the venture capital investment arm of Google, Inc., the technology company. From 2010 to May 2012, Ms. Brown-Philpot served as senior director of global consumer operations at Google. Previously, Ms. Brown-Philpot served in a variety of directorial positions at Google. Prior to joining Google in 2003, she served as a senior analyst and senior associate at the financial firms Goldman Sachs and Price Waterhouse Coopers. Ms. Brown-Philpot currently serves on the board of Nordstrom, Inc.



**Stephanie Burns**  
*Director since 2015*

Stephanie A. Burns served as Chief Executive Officer of Dow Corning, a silicone manufacturing company, from 2004 to May 2011, and also served as its Chairman from 2006 to May 2011 and President from 2003 to November 2010. Previously, from 2000 to 2003, Ms. Burns oversaw global operations for Dow Corning as Executive Vice President. Ms. Burns currently serves on the boards of Corning, Inc., a materials science company, and Kellogg Company, a food manufacturing company.



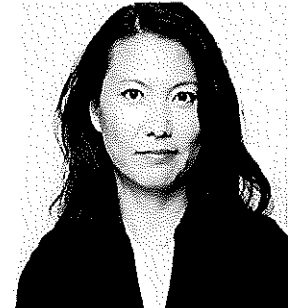
**Mary Anne Citrino**  
*Director since 2015*

Mary Anne Citrino has served as a Senior Managing Director at The Blackstone Group, an investment firm, since 2004. Previously, Ms. Citrino served as Managing Director, global head of the consumer products investment banking group, and co-head of healthcare services investment banking at Morgan Stanley, an investment firm she joined in 1982 and where she served in a variety of roles. Ms. Citrino currently serves as a director on the boards of Royal Ahold Delhaize, an international food retailer, and Alcoa Corporation, an aluminum producer, and Barclays PLS, a consumer and wholesale bank.



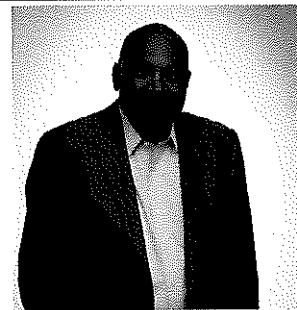
**Yoky Matsuoka**  
*Director since 2019*

Yoky Matsuoka is an accomplished executive and technologist who brings more than two decades of leadership experience to the HP board. She currently serves as a Vice President at Google's Healthcare organization. Ms. Matsuoka joined Google when Alphabet's Nest business became part of the company. At Nest, she served as Chief Technology Officer. Prior to Nest, she was head of innovation and co-founder of Google [X], the company's innovation research and development lab. She has also served in a senior executive role at Apple and was Chief Executive Officer of Quanttus, a wearable health technology startup. Ms. Matsuoka was an endowed professor at Carnegie Mellon University and the University of Washington. While at the universities, she founded and directed the Center of Sensorimotor Neural Engineering and served as Director of the Neurobotics Laboratory with a focus on developing robotic devices. Ms. Matsuoka is a MacArthur Fellow.



**Stacey Mobley**  
*Director since 2015*

Stacey Mobley has served as Senior Counsel and advisor at Dickstein Shapiro, LLP, a law firm, since 2008. Previously, Mr. Mobley spent 35 years at E.I. du Pont de Nemours and Company ("DuPont"), a chemical company, where he served in a variety of leadership roles including as Senior Vice President, Chief Administrative Officer, and General Counsel. Mr. Mobley previously served on the board of International Paper Company.



**Subra Suresh**  
*Director since 2015*

Subra Suresh has served as the President of Nanyang Technological University since January 2018. Previously, Mr. Suresh served as President of Carnegie Mellon University from July 2013 until June 2017. Prior to that, from October 2010 to March 2013, Mr. Suresh served as Director of the National Science Foundation, a federal agency charged with advancing science and engineering research and education. Previously, from 2007 to 2010, Mr. Suresh served as the dean of the School of Engineering and the Vannevar Bush Professor of Engineering at the Massachusetts Institute of Technology (MIT). Mr. Suresh serves as a director of the Singapore Stock Exchange, and as a member of the Innovation & Technology Council Advisory Board of Siemens, AG, an engineering company. Mr. Suresh previously served on the board of LORD Corporation, a technology and manufacturing company.



For information on contacting HP's Board of Directors, please go to <https://investor.hp.com/governance/board-of-directors/default.aspx>.



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## HP Inc. Executive Biographies

Below are biographies of HP representatives, including Executive Council members and leaders of company-wide functions.

### President and Chief Executive Officer

#### *Dion Weisler*

Dion Weisler is the President and CEO of HP Inc., a global leader in innovative personal computing devices, printers, 3D printing, and related services and solutions. A Fortune 100 company with operations in more than 170 countries, HP Inc. is focused on creating technology that makes life better for everyone, everywhere while championing diversity, sustainability, and corporate responsibility in every community where it does business.



Dion became President and CEO of HP Inc. in 2015 after leading the company through one of the largest and most complex separations in corporate history.

With more than 25 years of experience in the IT industry, and having lived in 8 different countries, Dion has held key executive positions across multiple geographies in the IT and telecommunications sectors.

Dion began his HP career as Senior Vice President and Managing Director, Printing and Personal Systems, Asia Pacific and Japan. In that role, he was responsible for all aspects of the business in the region.

Before joining HP, he was the Vice President and Chief Operating Officer of Lenovo's Product and Mobile Internet Digital Home groups and led the Global Transaction Model worldwide. Before that, he was the General Manager of Korea, ASEAN, and ANZ where he was responsible for Lenovo's entire business in these markets.

Earlier in his career, he served as General Manager at Telstra Corporation, Australia's leading telecommunications company, where he was responsible for Telstra's Conferencing and Collaboration products and services. He also had a successful 11-year career at Acer, where he became Managing Director of Acer UK after establishing and operating the company's business in Central and Eastern Europe.

He holds a Bachelor of Applied Science - Computing degree from Monash University, Australia.

Dion is based in Palo Alto, California.



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## Executive Team

### Chief Financial Officer

#### *Steve Fieler*

Steve Fieler is HP Inc.'s Chief Financial Officer. In this role, he is responsible for all aspects of financial operations including accounting, financial planning and analysis, business decision support, tax, audit, treasury and investor engagement.

An eleven-year HP veteran, Steve most recently led Treasury and Corporate Finance functions responsible for managing cash, debt, risk and capital structure as well as financial planning and analysis, investor relations, credit and collections, and corporate development.

Steve re-joined HP after spending three years as Chief Financial Officer of Proteus Digital Health, a pioneer in digital medicine. Before Proteus, Steve served in a range of finance and operational roles at Hewlett Packard Company prior to the November 2015 separation. He served as CFO for HP Software, VP of Sales Operations, Sr. Director of Marketing Operations, Head of Investor Relations, and Director of Strategy and Corporate Development.

Before HP, Steve was in venture finance at Thomas H. Lee Putnam and GE Capital. He began his career at General Electric, rotating through the company's financial management program.

Steve holds an MBA from Harvard Business School and a B.A. in Economics from Brown University.

Steve is based in Palo Alto, CA.



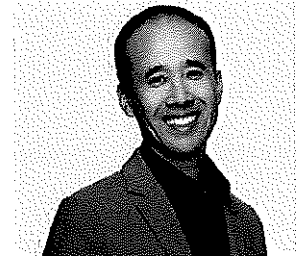
### President, Personal Systems Business

#### *Alex Cho*

Alex Cho is the President of the Personal Systems business at HP. As head of the \$35 billion business, he leads a global technology portfolio spanning PCs, displays and accessories, services, software, and immersive computing.

A 23-year veteran of HP, Alex has served in multiple strategy and operational positions spanning the company's PC, Printing and Services business in the Americas, Europe, and worldwide functions. He most recently served as Vice President and General Manager of HP's Commercial PC business with worldwide P&L responsibility for commercial notebooks, desktop computing, accessories, and displays businesses. The business achieved significant revenue and profit growth under his leadership, re-establishing HP as the world's number one commercial PC manufacturer. Alex was responsible for building HP's commercial insight to innovation capability, architecting the vision around HP's Office of the Future strategy as well as Education and Healthcare initiatives. Also, he brought deep security knowledge and built differentiated capabilities that have made HP the world's most secure and manageable PCs.

Throughout his career, Alex has led HP's LaserJet Supplies and Installed Base business globally, driving strategy, development and execution for the multi-billion-dollar printing supplies category. He has also served as Vice President for LaserJet Printers and



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Supplies in the Americas region and worked in Europe managing HP's Software Management Services category.

Alex holds a B.S. in Industrial Engineering and an M.S. in Engineering and Industrial Management from Stanford University.

Alex is based in Palo Alto, California.

## President, Imaging & Printing

### *Enrique Lores*

Enrique Lores is the President of HP's Imaging & Printing business, an over \$20 billion business engineering ink and laser-based solutions that provide a faster, more affordable, exciting way to print, manage, and realize content.

Within this business is the Solutions group. With a scalable, software-rich foundation, HP provides end-to-end solutions that tie products, services, and software together.

Throughout his 26-year tenure with HP, Enrique has held leadership positions across the organization. Most recently leading the Separation Management Office for HP Inc., he executed one of the largest and most complex corporate separations in history.

Previously, Enrique was the Senior Vice President and General Manager for Business Personal Systems, where he was responsible for the overall business, including defining product, marketing and sales strategies, end-to-end product development, and business execution worldwide.

Before his Business Personal Systems role, Enrique was Senior Vice President of Customer Support & Services (CSS), providing industry-leading customer care to more than 150 million HP customers, and helping HP develop, build and provide industry-leading service offerings.

Prior to his CSS role, Enrique was Senior Vice President of the Worldwide Customer Services & Sales organization where he defined the sales strategy across multiple sales channels for HP's Personal Systems business.

Enrique also served as Vice President and General Manager of HP's Large Format Printer business. In this role, he was responsible for leading several mergers and acquisitions, including the acquisition of Scitex, a manufacturer of wide-format industrial printers. He has also held leadership positions internationally, including Vice President and General Manager of HP's commercial products category for Europe, Middle East, and Africa.

Enrique holds a degree in electrical engineering from the Polytechnic University in Valencia and an MBA from ESADE in Barcelona.

Enrique is based in Palo Alto, California.

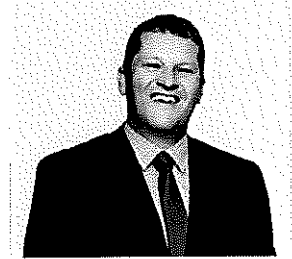


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## President, 3D Printing & Digital Manufacturing

### *Christoph Schell*

Christoph Schell is the President of 3D Printing & Digital Manufacturing and a member of the Executive Leadership Team of HP, Inc. In this role, Christoph leads all aspects of this global business unit, which aims to drive the Fourth Industrial Revolution.



Christoph has been with HP for over 21 years in total and has held senior management roles across the globe, most recently as the President of HP Americas where he was responsible for HP's North American and Latin American business across all products, services, and go-to-market.

Previously, Christoph was Executive Vice President of Growth Markets at Philips where he led the Lighting Business across Asia Pacific, Africa, Russia, India, Central Asia and the Middle East. Christoph started his career in his family's distribution and industrial solutions company and also worked in brand management at Procter & Gamble. During his career, Christoph has worked in all global regions and moved nine times internationally.

Christoph holds bachelor's degrees from ESB Reutlingen in Germany and École Supérieure de Commerce de Reims in France. He is fluent in German, English, and French.

Christoph is based in Palo Alto, California.

## Chief Supply Chain Officer

### *Stuart Pann*

Stuart C. Pann is the Chief Supply Chain Officer for HP, a \$52-billion business operating in more than 170 countries worldwide. HP's supply chain delivers nearly 100 million products to customers each year through a sophisticated network of HP factories, ODM factories, and logistics providers. Stuart also oversees social and environmental sustainability efforts tied directly to HP's reputation and business growth.



In addition to his role leading the supply chain, Stuart has responsibility for HP's global IT Innovation and Transformation team, as well as the IT Infrastructure and Operations team. These teams are leading HP's largest digital transformation in its history.

Before joining HP in July 2014, Stuart served as Intel's Corporate Vice President and General Manager of the Business Management Group where he was responsible for pricing, revenue, and forecasting functions for Intel's microprocessor and chipset operations. In addition, Stuart also co-managed the geographic operations teams for the Intel sales force and was responsible for order management and external facing supply chain programs. Stuart joined Intel in 1981 and held several management positions within the company's sales organization before moving into an operations role in 1999 as the director of Microprocessor Marketing and Business Planning.

Stuart has also served as co-general manager of the Customer Fulfillment, Planning and Logistics Group for Intel and co-managed Intel's global supply chain and logistics network. His expertise includes short-term and long-term forecasting, pricing and supply strategies and corporate strategic planning processes, as well as performance benchmarking and competitive analyses.



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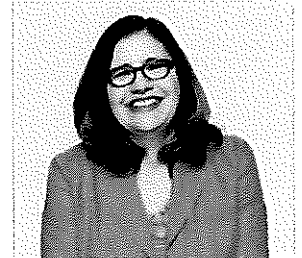
Stu earned an MBA from the University of Michigan and a bachelor's degree in electrical engineering from Michigan Technological University.

Stu is based in Palo Alto, California.

### **Chief Human Resources Officer**

#### ***Tracy Keogh***

Tracy Keogh has worldwide responsibility for HP's strategic human resources activities, employee communications, and social responsibility initiatives. She leads all aspects of HR, including workforce development and organization effectiveness, benefits and compensation, staffing, global inclusion and diversity, and HR processes and information management.



Before joining HP in 2011, Tracy was the Senior Vice President of Human Resources at Hewitt Associates, the world's largest provider of human resources consulting services. Her accomplishments included creating an award-winning virtual learning and development network, implementing a disciplined global succession planning process, and designing a comprehensive and successful employee engagement program.

Previously, Tracy held the top HR job at Bloomberg LP, the financial data, news, and analytics provider. Prior to joining Bloomberg, Tracy was Vice President of Human Resources for Analog Devices. In addition to her human resources background, Tracy has a wide range of leadership experience in operations, sales, marketing, and consulting for a number of organizations.

Tracy holds a master's degree in business administration from the Harvard Business School and a bachelor's degree in psychology from Smith College. She also attended the University of Geneva in Switzerland. Tracy serves on the boards of the Anita Borg Institute, HR Policy Association, HP Foundation and is Chair of the Cornell Center for Advanced Human Resource Studies (CAHRS) Advisory Board at Cornell University.

In 2013, Tracy was recognized as a global Top 10 Breakaway Leader in Human Resources by Evanta. She was inducted into the National Academy of Human Resources in 2015. In the same year, she was recognized by Human Resources Executive magazine as HR Executive of the Year. In 2016, Tracy was named to the Top 50 Most Powerful Women in Technology by the National Diversity Council.

Tracy is based in Palo Alto, California.

### **Chief Technology Officer**

#### ***Shane Wall***

Shane Wall is the Chief Technology Officer and the Global Head of HP Labs. In this role, Shane drives the company's technology vision and strategy, new business incubation, and the overall technical and innovation community.



Shane has been at HP for over ten years, spanning two waves a decade apart. He has held engineering and management roles leading peripheral development, ASIC development, embedded systems, product, and platforms, before moving to Intel.

At Intel, Shane spent over ten years as an executive in the areas of corporate technology, channel platform solutions, and mobile communications. He was also directly responsible for ventures and investments during his time with Intel Capital.



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Shane holds a passion for the start-up community and is an active angel investor, serving on several startup and technology boards. Shane was the co-founder of venture-backed PrintPaks, a pioneer in multimedia imaging.

He is a graduate of the Kellogg School of Management, Northwestern University and has a B.S. in Computer Engineering from Oregon State University. He holds multiple patents in the image and compute area.

Shane is based in Vancouver, Washington.

## Chief Marketing Officer

### *Vikrant Batra*

Vikrant Batra is the Chief Marketing Officer for HP Inc. Vikrant has more than 20 years of experience in worldwide marketing and advertising across consumer-packaged goods, utilities, finance, and technology. He is an award-winning creative and marketing strategist and is the architect behind some of HP's most transformative and thought-provoking campaigns.



Vikrant has held a variety of marketing leadership roles since joining HP in 2010. Most recently he served as Global Head of Marketing for HP's \$20 billion Imaging and Printing business. He is credited with spearheading the business' shift to emotional storytelling – an approach that is anchored in insights, generates deeper connections with the global communities and drives demand. In this role, he led all aspects of worldwide, regional and country marketing. Under his leadership, HP Studios released the "The Wolf," a breakthrough web-based film series on security starring award-winning actor Christian Slater.

Before this, he was the global head of marketing for HP's \$30B Personal Systems business where he led end-to-end marketing across PCs, mobility, solutions, and services. During his tenure at HP, Vikrant has also led marketing for consumer PCs, commercial printing and corporate advertising and brand.

Vikrant joined HP after a range of senior advertising and marketing agency roles supporting top global brands. At TracyLocke he was a Senior Vice President responsible for managing strategic brand planning, and at the Integer Group, an Omnicom agency, he served as Group Director. He began his career at J. Walter Thompson.

Vikrant is a member of the Board of Project Concern International (PCI), a global development organization focused on addressing health, hunger, and hardship. He holds a bachelor's degree in chemical engineering from the University of Bombay, a master's degree in marketing and advertising management from the University of Bombay and an MBA from Indiana University's Kelley School of Business.

Vikrant is based in San Diego, CA.





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## President, Strategy and Business Management & Chief Legal Officer

### *Kim M. Rivera*

Kim M. Rivera is HP's President, Strategy and Business Management and Chief Legal Officer. In this role, Kim leads corporate strategy and development, sales strategy and operations, customer support, indirect procurement, real estate and workplace functions, and enterprise digital strategy and transformation. In addition, Kim manages the worldwide legal organization, including all aspects of legal and government affairs, brand security, compliance, and ethics.



A graduate of Duke University and Harvard Law, Ms. Rivera has more than 20 years of experience advising Fortune 500 companies on significant corporate transactions, governance, compliance, risk management, audit, and litigation matters.

Since joining HP, Kim has served as a key business executive, playing an instrumental role in navigating geopolitical and trade issues, major acquisitions, and the strategy and development of HP's businesses and long-term go-to-market plan.

Before joining HP, Ms. Rivera served as the Chief Legal Officer and Corporate Secretary for DaVita HealthCare Partners, a Global Fortune 250 healthcare services company. Previously, Ms. Rivera was the Chief Compliance Officer and Head of International Legal Services at The Clorox Company, where she also oversaw labor and employment counseling and litigation. Before joining Clorox, Ms. Rivera served as Chief Litigation Counsel for Rockwell Automation as well as General Counsel for its Automation Controls and Information Group.

Passionate about giving back to the community, Ms. Rivera has served on numerous non-profit boards including the California Latino Community Foundation and the Denver Metro Hispanic Chamber of Commerce and she is a current member of the Leadership Council On Legal Diversity Board. She is a frequent speaker on diversity and inclusion in corporations and the legal profession, with emphasis on women in leadership.

Kim is based in Palo Alto, California.

## Chief Communications Officer

### *Karen Kahn*

Karen Kahn is HP Inc.'s Chief Communications Officer and Head of Communications, Corporate Branding and Events. With more than 25 years of reputation and storytelling experience, both as a journalist and communications and brand leader, she is responsible for creating and connecting HP's narrative to the social, economic, cultural and technological truths of our time.



Karen joined HP in 2015 and is the communications architect for HP's reinvention, supporting its return to relevance, operational leadership, and performance in PC, Print and 3D printing.

She is best known for her work to increase gender and racial equality and leadership throughout the industry. Social impact programs she has spearheaded include HP's marketing and communications agency scorecard, measuring its partners racial and gender equality efforts, #MoreLikeMe, a pilot mentoring program introduced at Cannes Lions 2018, and "Reinvent Mindsets" an award-winning campaign to reduce unconscious bias in hiring.



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Before joining HP, Karen served as Vice President of Corporate Marketing and Communications at \$70B chip innovator Broadcom. There, she was responsible for all aspects of communications, social responsibility, visual design, and global branding. Prior to this, she served as Vice President of Global Communications at Silicon Valley pioneer, Sun Microsystems/Oracle.

Earlier in her career, Karen served as a tech practice leader and Executive Vice President at the world's two largest communications agencies, Weber Shandwick and Fleishman Hillard. She began her career in the editorial community at the award-winning PBS documentary series, FRONTLINE and as an editor at Inc. magazine.

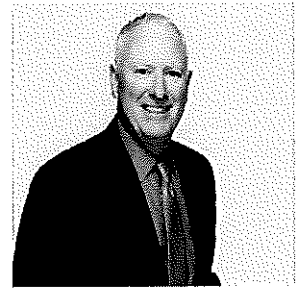
Karen is the recipient of a range of awards including the 2018 PR Week Hall of Femme, the Adweek 2018 Women to Watch and the Holmes Report Influence 100. She has served on a range of boards including the San Francisco Foodbank and the JCCSF. In 2010, she founded Crayons without Borders, a nonprofit dedicated to delivering art supplies to HIV clinics in East Africa. She holds a B.S. degree from the Newhouse School of Public Communications at Syracuse University and an MBA from Boston University.

Karen is based in Palo Alto, California.

### **President, Americas**

#### ***Richard Bailey***

Richard Bailey serves as the President of the Americas and is responsible for the performance of HP's business across PCs, Printers, Graphics Solutions, 3D Printing and Managed Services for both commercial and consumer segments. Reporting to the CEO, Richard is a member of the HP Global Executive Leadership team and governs HP's operations and personnel in the Americas region.



Richard served as the President of Asia Pacific and Japan from 2015 to 2018. During his tenure, Richard and his team transformed the business and consistently delivered strong results in HP's fastest growing region.

Richard has held a variety of senior leadership positions over his 30-year career. He joined HP in 2006, and since that time has worked at the country, region, and worldwide levels, playing a role in nearly every function across HP's business from strategy, sales and marketing, to customer support, supply chain and services.

Prior to HP, he was the Managing Director for GE Commercial Equipment Finance Australia & New Zealand (GE Capital) and founder and Managing Director of ALC Finance Group (acquired by GE).

Richard is a member of the Chongqing Mayor's International Economic Advisory Council and was recently appointed as the inaugural Chairman of the Weihai Mayor's International Economic Advisory Council. He is also a Senior Associate of the Financial Services Institute of Australasia (FINSIA). Richard holds a Bachelor of Arts degree from The University of Western Australia in Perth.

Richard is based in Palo Alto, California.

### **President, APJ Region**



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### ***Tian Chong Ng***

Ng Tian-Chong (TC), President, Asia Pacific and Japan, is responsible for HP's business in the region, including Go-To-Market strategy, sales, and marketing across PCs, Printers, Digital Press, 3D Printing and Managed Services for both commercial and consumer segments.



Before his current role, TC was General Manager for HP's Printing Business in Asia Pacific and Japan. In this role, he was accountable for overall business excellence and growth across the printing portfolio and building and leading a high-performance team.

With nearly 30 years of experience at HP, TC has held key roles in sales, finance, service and support, and marketing, spanning consumer, channel, country, and regional portfolios.

His other roles have included leadership of HP's Personal Systems Group business in the high-growth South East Asian, Taiwanese and Korean markets, responsibility for HP's Commercial Volume Sales business in APJ, and leadership of the APJ Solution Partners Organization where he built HP into a best-in-class channel player in the region.

TC holds a B.S. degree in International Business from Menlo College in California and an MBA from Haas School of Business, University of California at Berkeley.

TC is based in Singapore.

### **President, EMEA Region**

### ***Nick Lazaridis***

Nick Lazaridis is the President of the Europe, Middle East, and Africa (EMEA) region. He is responsible for managing all of HP's operations, growth, and profitability throughout the EMEA region.

Nick has over 20 years of experience in the technology industry, with leadership roles in strategy, sales, and operations. Prior to being promoted to his current position, Nick led the Asia Pacific & Japan (APJ) region for HP. Before joining HP, Nick managed regional businesses for AMD, Lenovo, Dell, and Acer.



Nick is passionate about people development, education, and football. He has a diverse background and appreciation for culture, having lived and worked in Singapore, Japan, United States, China, and Australia.

Nick holds a Bachelor of Commerce from the University of Wollongong, Australia, with Legal and Management majors.

Nick is based in Geneva.

