

**September 1, 2022**

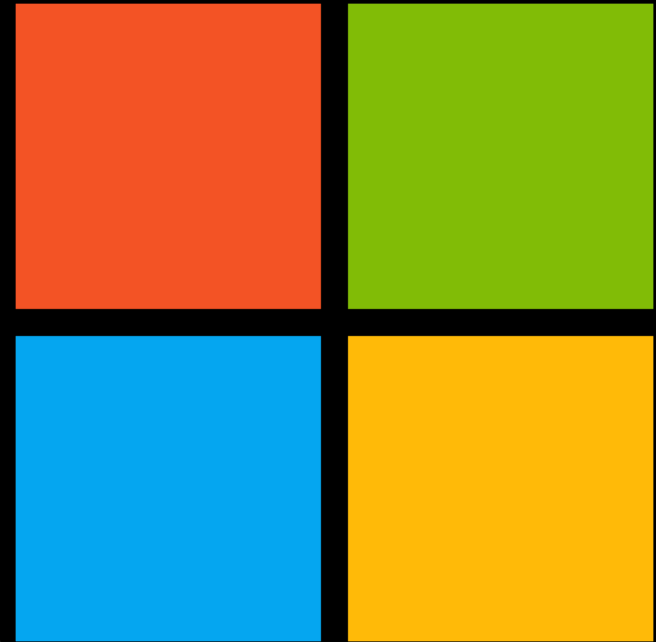
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**SHI / Microsoft  
Server Cloud  
Enrollment (SCE)  
TTI Presentation**



# Bottom Line Up Front



Vendor	<p align="center"><b>SHI / MICROSOFT</b>  <b>Microsoft Server Cloud Enrollment (SCE) Agreement</b></p>
Purpose:	<p>In 2019 HITS <i>consolidated Microsoft agreements</i> where possible, and <i>co-termed separate department agreements</i>.</p> <p>The upcoming council action will:</p> <ul style="list-style-type: none"> <li>• Authorize spending authority for new 3-year agreements through 9/30/2025 for all city departments</li> <li>• Allow growth to comply with annual license true-up requirements as well as planned / upcoming initiatives</li> <li>• All department SCE's expire on 9/30/2022, with the exception of HITS SCE (EIS) and Azure SCE until 9/30/2023</li> <li>• Align with HITS Strategy of "Consider Cloud First" and "Accelerate Cloud Migration"</li> </ul>
Previous Contract Amount (Combined):	<p align="center"><b>\$9,604,885.50</b></p>
New Contract Amount (Combined):	<p align="center"><b>\$12,121,504.58</b></p>
Contract Term:	<p align="center">3 years (10/1/2022 through 9/30/2025)</p>

# Projected Annual Spending Forecast – where are the increases?







Agreements		FY22 Current Annual	Projected New Annual (3 Year Average)
<b>Server Cloud Enrollment (SCE)</b>	HITS	\$901,566.96	\$1,964,471.24
	HAS	\$437,109.72	\$436,768.08
	HPD	\$1,041,380.54	\$1,405,484.59
	HPW	\$175,400.33	\$233,777.62
<b>Total</b>		<b>\$2,555,457.55</b>	<b>\$4,040,501.53</b>

Departments	FY23 - Year 1	FY24 - Year 2	FY25 - Year 3	Total
HITS	\$1,820,233.28	\$1,925,035.27	\$2,148,145.17	<b>\$5,893,413.72</b>
HAS	\$436,768.08	\$436,768.08	\$436,768.08	<b>\$1,310,304.24</b>
HPD	\$1,525,712.92	\$1,229,820.92	\$1,460,919.92	<b>\$4,216,453.76</b>
HPW	\$233,777.62	\$233,777.62	\$233,777.62	<b>\$701,332.86</b>
<b>Total</b>	<b>\$4,016,491.90</b>	<b>\$3,825,401.89</b>	<b>\$4,279,610.79</b>	<b>\$12,121,504.58</b>

# Refresher: What do Microsoft Server Cloud Enrollments provide?

- “SCE”, or Server Cloud Enrollment
  - The Server and Cloud Enrollment is a three-year commitment made under a Microsoft Enterprise Agreement. In addition to SCE-specific benefits, access unique Enterprise Agreement benefits including volume discounts and the most flexible and predictable terms available with any Microsoft Commercial Licensing program.

 Core Infrastructure	 Application Platform	 Developer Platform	 Microsoft Azure
<b>Products:</b> CIS SKUs (Windows Server + System Center)	<b>Products:</b> SQL Server BizTalk Server SharePoint Server	<b>Products:</b> Visual Studio Enterprise	<b>Products:</b> All Azure cloud services
<b>Requirements:</b> CIS Coverage for all Windows Servers	<b>Requirements:</b> Full Software Assurance coverage	<b>Requirements:</b> Full Software Assurance coverage	<b>Available automatically</b> Or can be licensed separately
<b>+ Access to Microsoft Azure</b>			

# Server and Cloud Enrollment (SCE)

Organizations are moving to the cloud. The Server and Cloud Enrollment helps you get there.

The Server and Cloud Enrollment (SCE) is an enrollment under the Microsoft Enterprise Agreement that allows committed customers to standardize broadly on one or more key Server and Cloud technologies from Microsoft.

## Cloud enabled

Gain the flexibility to move to the cloud as needed and grow organically without losing the value built into existing investments

## Standardized and simplified

Ensure adoption of the latest technologies while simplifying deployment and license management

## Cost savings and benefits

Get the best pricing, discounts, and added benefits designed to support server and cloud technologies

Questions?