

REQUEST FOR COUNCIL ACTION

TO: Mayor via City Secretary

RCA# 9527

Subject: Ordinance Authorizing a First Amendment to Contract No. 4600011019 for Next Generation Wireless Devices and Services for the Houston Information Technology Services/S33-T23387-A1

Category #
4

Page 1 of 2

Agenda Item

FROM (Department or other point of origin):

Calvin D. Wells
City Purchasing Agent
Administration & Regulatory Affairs Department

Origination Date

October 25, 2012

Agenda Date

DIRECTOR'S SIGNATURE

Council District(s) affected
All

For additional information contact:

Charles T. Thompson Phone: (832) 393-0082
Douglas Moore Phone: (832) 393-8724

Date and Identification of prior authorizing Council Action:

Ord. No. 2011-0627, passed 7/20/11

RECOMMENDATION: (Summary)

Approve an amending ordinance authorizing a first amendment to the contract between the City of Houston and Sprint Solutions, Inc. to modify the scope of work for next generation wireless devices and services for the Houston Information Technology Services.

No Additional Funding Required

Finance Budget

SPECIFIC EXPLANATION:

The Director of the Houston Information Technology Services and the City Purchasing Agent recommend that City Council approve an amending ordinance authorizing a first amendment to the contract between the City of Houston and Sprint Solutions, Inc. to modify the scope of work to allow the City to benefit from reduced pricing for a twenty-four month minimum service term of equipment and new data access; and deployment of Sprint mobile integration features for next generation wireless devices and services for the Houston Information Technology Services (HITS). The HITS Director and/or the City Purchasing Agent may terminate this contract at anytime upon 30-days written notice to the contractor.

This contract was awarded on July 20, 2011 by Ordinance No. 2011-0627 for a three-year term, with two one-year options, in the amount not to exceed \$13,500,000.00. Expenditures as of October 23, 2012 totaled \$1,889,973.39. The scope of work was reviewed and required updating to reflect the current needs of the City. Modifications to the contract scope of work are needed to provide the following benefits to the City:

- **Twenty-four (24) month Minimum Service Term equipment pricing:** This pricing will not replace the existing 12 month pricing in the current contract, however it allows the City to take advantage of the lowest Sprint equipment pricing available. The 24-month term only requires a 20-month term to upgrade at the lowest price point. Additionally, the \$100.00 new activation or 18-month upgrade equipment credit can still be applied to either the 12-or 24-month term equipment pricing.
- **New Data Access pricing:** This new pricing will effectively reduce the existing data access pricing in the current contract. This pricing is used for machine-to-machine type wireless devices such as the wireless modems used in the City's parking meters. An estimated cost saving of approximately \$12,000 per year is anticipated based upon current existing usage.
- **Sprint Mobile Integration:** Sprint Mobile Integration is a wireless solution that allows the City's PBX(s) to integrate directly with Sprint's voice network. This allows the City's end users to answer their desk calls via their Sprint mobile device. This is especially beneficial during emergencies, for mobile workers, and employees who work from multiple locations or flex-time employees.

REQUIRED AUTHORIZATION

Finance Department:

Other Authorization:

Charles Thompson 10/25/12

Other Authorization:

Date:
10/25/2012

Subject: Ordinance Authorizing a First Amendment to Contract No.
4600011019 for Next Generation Wireless Devices and Services for
the Houston Information Technology Services/S33-T23387-A1

Originator's
Initials
CJ

Page 2 of 2

The scope of work requires the contractor to provide all personnel, management, supervision, labor, equipment and incidentals necessary to deploy wireless devices and services that will provide various departments with the necessary tools to communicate, retrieve and deliver data in a precise and timely manner.

The contract was awarded with a 5% M/WBE participation goal and Sprint Solutions, Inc. is currently achieving 16.88% of its goal. The Office of Business Opportunity will continue to monitor this contract to ensure maximum M/WBE participation.

Buyer: Conley Jackson