

Houston HFC Partnership Program

Single Family
Private Activity Bond
Volume Cap Assignments

HFC mission



Housing Finance Corporations' (HFCs) mission under State law is to facilitate the financing of housing for low- and moderate-income residents within their jurisdiction.



HFCs may promote single-family homeownership by issuing Mortgage Revenue Bonds, where proceeds are used to provide mortgage loans to low- and moderate-income homebuyers at below-market interest rates.



Mortgage Revenue Bond programs are an important part of the mission, however they are difficult to establish, costly to administer, and arduous to maintain.

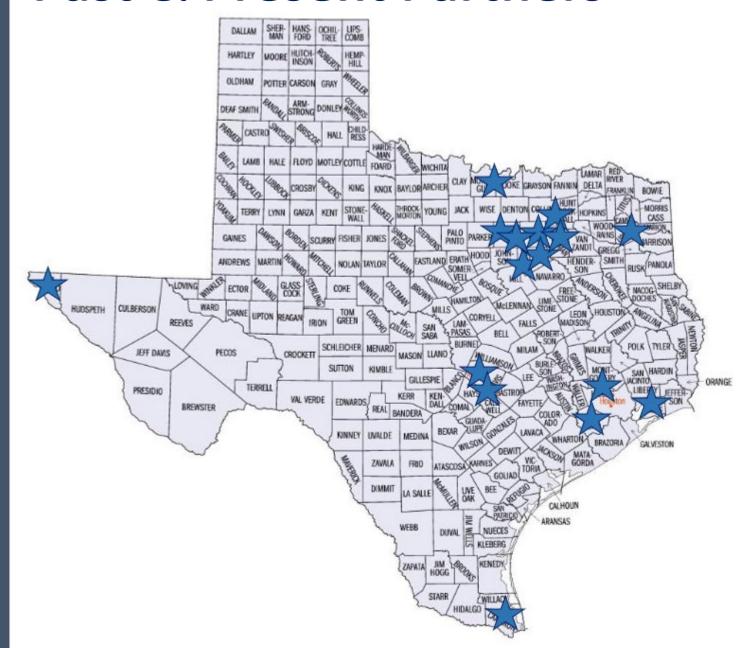
The Partnership

 The most efficient and effective way to promote Single-Family Home Ownership in Houston is to partner with TDHCA by assigning Private Activity Bond Volume Cap.

• TDHCA issues roughly \$1 Billion in bonds each year to fund below-market Mortgage Loans and Mortgage Credit Certificates for eligible first-time homebuyers and veterans.

• TDHCA works directly with the HFC to determine projected loan demand and Volume Cap amount to ensure Volume Cap assigned to Houston... is used in Houston

Past & Present Partners



City of Arlington HFC Cameron County HFC Capital Area HFC City of Dallas HFC East Texas City of El Paso HFC Fort Bend County HFC City of Grand Prairie HFC Harris County HFC City of McKinney HFC North Central Texas HFC North East Texas HFC City of Rowlett South East Texas HFC Tarrant County HFC **Travis County HFC**

Houston HFC Benefits



Ensures Houston HFC single-family volume cap will be used in Houston.



Leverages TDHCA economies of scale to provide efficient, effective, and meaningful use of your volume cap



Below market-rate mortgage loans and Mortgage Credit Certificates for qualified Houston first-time homebuyers and Veterans.



TDHCA funded Down Payment Assistance



Houston HFC receives quarterly reporting on lending activity.



Houston HFC receives an ongoing fee (4.75 basis points) on all loans funded using Houston HFC Volume Cap.



Loans Originated Jan 1, 2024 to Nov 1, 2025

Bond Loans	374 Loans	\$92,182,458
Combo/MCC Loans	39 Loans	\$8,604,686
TBA/Non-Bond Loans	161 Loans	\$39,872,849
DPA Total Assistance Amount		\$3,774,520
Average DPA Amount		\$7,910



Houston Borrower Statistics				
Total Ioan Count	574			
Total Loan Amount	\$140,659,993			
Average Loan Amount	\$282,590			
Average Home Price	\$288,735			
Average Household Size	2			
Average Household Income	\$61,975			
Average Borrower Age	35			
Average Down Payment Assistance	\$9,489			
Average Interest Rate	6%			
Average FICO Score	702			
New Home Existing Home	18%	82%		
Single Family Manufactured Home	100%	0%		
Head of Household Male Female	53%	46%		
FHA VA	98%	2%		

Current TDHCA Rates

Bond Funded Loans	
Unassisted Non-Targeted	5.750%
Unassisted Targeted	5.500%
3% DPA Non-Targeted	6.000%
3% DPA Targeted	5.750%
4% DPA Non-Targeted	6.125%
4% DPA Targeted	5.875%
TBA Loans	
FHA 2% Repayable DPA	6.000%
FHA 3% Repayable DPA	6.125%
FHA 4% Repayable DPA	6.250%
FHA 5% Repayable DPA	6.375%
Conventional 2% Repayable DPA	6.375%
Conventional 3% Repayable DPA	6.500%
Conventional 4% Repayable DPA	6.625%
Conventional 5% Repayable DPA	6.750%

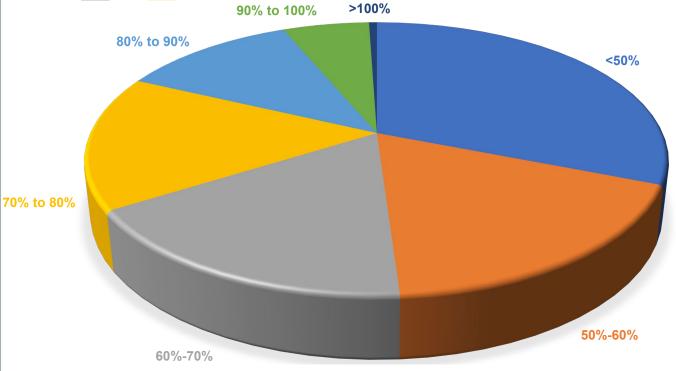


		Α	m.Indian/AKNat		P
	Other	Asian		_Nat.HI/Pac.IsId	A
Did not Provide	White				1
Black_A	fr.Am.				
				Hispanic/Latino	

Ethnicity	L	Loan Amount		
Hispanic / Latino	\$	68,853,649		
Black / African American	\$	29,705,581		
Did not Provide	\$	20,596,062		
White	\$	9,236,326		
Other	\$	6,373,190		
Asian	\$	4,080,581		
Am.Indian/AKNat	\$	1,242,186		
Nat.HI/Pac.IsId	\$	572,418		



HOUSTON HOUSING FINANCE CORPORATION



AMI Range	Average Salary	Loans	Average Home Price
<50%	\$41,009.44	178	\$230,083
50%-60%	\$59,932.97	103	\$238,450
60%-70%	\$68,695.52	98	\$237,705
70% to 80%	\$81,264.61	92	\$271,864
80% to 90%	\$89,978.91	67	\$285,603
90% to 100%	\$100,147.12	33	\$308,797
>100%	\$104,736.72	3	\$344,633

Texas Mean Salaries by Occupation

Administrative Assistants	\$43,960
Community Health Workers	\$48,500
Correctional Officers	\$52,460
Dental Assistant	\$42,520
Firefighter	\$60,880
Librarian	\$64,910
Mail Carrier	\$59,740
Medical Assistant	\$40,470
Nursing Assistant	\$37,010
Paramedic	\$55,590
Police Officer	\$75,970
Probation Officer	\$54,510
Registered Nurse	\$91,690
School Counselor	\$54,540
School Nurse	\$59,932
School Social Worker	\$51,490
Teacher	\$62,000
Teacher's Aide	\$34,657
Course IIC Duranu of Labor Otatistics	

Source: US Bureau of Labor Statistics

On-Going Marketing

TDHCA will work in partnership with you to promote Single Family Home Ownership within your jurisdiction.

Marketing Partnership:

- TDHCA Homeownership Team and HFC schedule Introductory Marketing Meeting after execution of assignment agreement.
 - Together review HFC jurisdiction specific boundaries and objectives.
- Co-Branding TDHCA & HFC Materials and Resources for Websites and Partnership Landing Pages
- TDHCA to provide direct marketing to Realtors & Lenders within applicable jurisdiction.
- TDHCA to provide electronic marketing to homebuyers promoting HFC partnership and homeownership in the HFC's jurisdiction.
- Cross promote virtual and in-person events and programs on TDHCA and HFC websites and social media.
- See next slides for examples.

- Lender Lunch and Learns
- Real Estate Specialist Trainings
- Lender Video Training Library
- TAR -Affordable Housing Specialist Trainings online and in-person training events
- Homebuyer Eligibility Quick Check Tool





We've matched you with an Ambassador Loan Officer

you may have about how to take the next step.



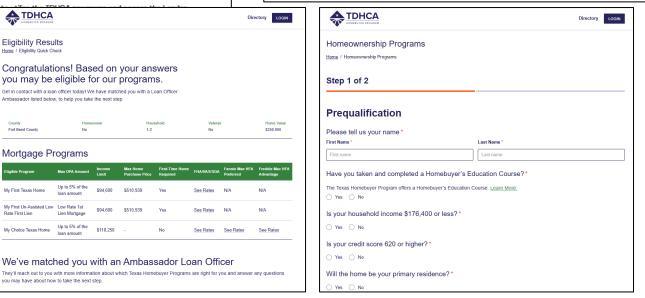
ASSOCIATION OF REALTORS® INC

On-Going Marketing

Texas

Homebuyer Financing

Resources



- Sample Marketing Materials for Lender and Realtor Partners
- Sample Online Ads

On-Going Marketing



The Texas Homebuyer Program has partnered with the **Houston Housing Finance Corporation** in certain eligible counties in Texas to offer **FREE GIFT** Funds to be used in conjunction with the TDHCA Down Payment Assistance Programs.

You've done the hard work to qualify for a home mortgage. Now find out if you qualify for extra FREE gift funds, only available through the TDHCA Texas Homebuyer Program.



What can you do with Gift Funds?

Closing Costs

Apply funds towards closing costs and reduce your cash to close.

Down Payment

Apply funds towards a higher down payment that could lower your monthly mortgage costs.

See if you qualify today!

The funds are FREE and do not require repayment and can be used by combining with TDHCA Down Payment Assistance.

Do yourself a favor and ask your loan officer today about more details!

*Income and Purchase Price limits apply by county.

Home is closer than you think

TheTexasHomeBuyerProgram.com

1-800-792-1119

xhomebuyer@tdhca.texas.gov





TDHCA AND HOUSTON HFC PARTNERSHIP ADDITIONAL DOWN PAYMENT ASSISTANCE

TDHCA has partnered with the Houston Housing Finance Corporation to make financing a first home more affordable to low to middle-income families. Homebuyers are eligible for additional down-payment assistance (DPA) for homes purchased in the Houston HFC designated service area/jurisdiction

Eligible for the Houston Area Housing Finance Corporation locations as deisgnated in the chart below The Additional DPA Gift Funds must be combined with the offerings available under the TDHCA My First. Texas Home Bond Loans, or the No DPA 1st lien option. (Not eligible with Combo loans or MyChoice)

Funds are on a first come first served basis and subject to funding availability. Income and Purchase price limits apply. Funds are provided in the form of a gift - **no** repayment required. TDHCA'S DPA will continue in the form of a deferred-repayable 2nd loan.

Funds are limited! Contact us today @ TxHomeBuyer@tdhca.texas.goy to learn how to qualify!

Eligible Counties	Additional DPA Grant	Income Limit 1-2 Persons	Income Limit 3 or more persons	Purchase Price Limits	Income Limit 1-2 Persons	Income Limit 3 or more persons	Purchase Price Limits
Houston Area	\$1,000	\$101,100	\$116,265	\$544,232	\$121,320	\$141,540	\$665,173
Excluding specific locations							



We can make home more affordable.





Make homebuying possible







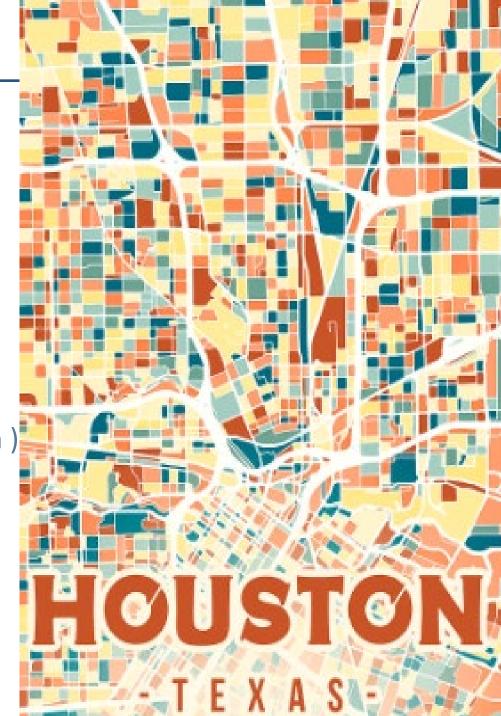


The State of Texas is offering down payment assistance with bonus funds available.

Reporting

Participating HFC Assignment partners receive quarterly reporting outlining:

- Original Assignment Amount
- Percentage Utilized to Date
- Loan Detail Report
 - (loan count, loan amount, city, zip code, etc.)
- Loan Type
- Loan Status
- Demographic Details (Age, Ethnicity & AMI information)
- Comprehensive Lender Report
- Fees Due to HFC
- Other information & Customized Board Reporting are available upon request





For more information, please Contact:

Scott Fletcher

Deputy Executive Director of Housing Finance

Texas Department of Housing & Community Affairs

w. 512.936.9268c. 512.937.5247

scott.fletcher@tdhca.texas.gov